

JOB DESCRIPTION	
<b>Position Title</b>	Sales Engineer – STS Project
<b>Reports To</b>	General Manager - New Product Sales
<b>Department</b>	New product Sales
<b>Qualification</b>	B-Tech - Electronics, MBA
<b>Work Experience</b>	1-2 Years
<b>Primary Duties</b>	Site Survey and Feasibility Study
	Product Presentation
	Prepare and deliver technical proposals, quotations, and specifications to clients.
	Identification of potential Customers
	Understanding the business requirements
	Current Market Technical Trends
<b>Secondary Duties</b>	Maintain accurate records of sales activities, customer interactions, and project progress
	Engage in ongoing professional development to stay current with industry advancements and enhance technical knowledge
	Represent the company at industry trade shows, conferences, and networking events to promote products and generate leads.
<b>Skills Required</b>	Good Presentation Skills
	Strong problem-solving skills and the ability to think creatively.
	Good interaction skills
	Ability to travel as needed.
	Two-Wheeler and a license are mandatory
<b>Email ID</b>	<a href="mailto:jobs@hykonindia.com">jobs@hykonindia.com</a>
<b>Contact</b>	85930 75050

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